

Dear my personal and business Friends!

May wish you all enjoy Merry Christmas for 2020 !

A Happy New year for 2021 with fine health and open and customer centric spirit in your personal, social and business life as well!

Let me say a Happy New year for 2021 with fine health for mind and body, Open and Customer centric spirit to be prevailed in our personal, business and social life!

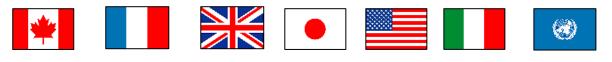


This year's zodiac sign for the year 2021 is the "Shin-ox" ( $\neq \pm$ ). I was born in 1937, that is also the year of Ox (Japanese pronounce "Ushi"), so next 2021 is Ox year. We call it "my year cycle" of 12 years. I write every year in Classic Japanese school of Brush writing by a writing brush using India ink " the Zodiac word of OX "= " $\pm$ " in artistic way.

A way to measure the future in every 120 years combinations (5 Natural Elements (Tree, Fire, Soil, Metal, Water) X2 positions(+Positive & -Minus) X(12 Animal(Rat, Ox, Tiger and so on) years cycle based on the providence of nature.

"Ox" alone represents the accumulation of life energy that is about to burst forth."But," $\approx$  (Shin) "means" very hot+fire"; thus; The year 2021; "Shin-ox" ( $\neq \pm$ ) means "The year of painful decline" and "New life" that will mutually reinforce each other."

What is learn points? That is: Please prepare wisely enough what to do in advance to protect yourself, if that "hot shin" triggers the decline trend as Shin implies against to you. Because of that, at the stage of New year, you have to Thanking in advance with Millions of Thanks for Christ at Christmas and Buddha for New year, please help.







#### 一般社団法人 CRM協議会 CRM ASSOCIATION JAPAN CUSTOMER-CENTRIC RELATIONSHIP MANAGEMENT



Starting from my brother and sisters in blood and my families, my American brothers and sisters & many personal and business friends and all good persons, be helped! friends!

With all my client, customers help, I, personally, have been pretty healthy this year but very busy these 2Q to 3Q to cope against COVID-19 Pandemic, my job depend very much for speech, teaching, consulting, all based upon F2F meeting and parties and visiting by trip for F2F negotiation and skin ship.

I would like to inform to you my 3 changes had made in 2020:

 My private home residence legal registration had been moved to Shinjuku by 2020 Dec. 22<sup>nd,</sup> to Snail postal address, Tokyo, Shinjuku-ku, Yocho town, 4<sup>th</sup> Street-14 Unit, 1104, 162-0055,>

## View from Yochomachi, Sunrise



Every morning I can walk in 14 minutes on foot to the office. It is brand new mansion located on top of 35 meters high raised hills with perfect view of Shinjuku Metropolitan sky scrapers, Roppongi area, Jingu forest, Asakusa area, Sky trees etc.

With 270+ degrees view from my private veranda on 11<sup>th</sup> floor.

- (2) My Yokohama home still there I own but now on sale, so please change my Yokohama home address to Tokyo Shinjuku, Yocho machi (Town) address for any private and do not use telephone 045-351-1339. Please call to my I-phone<81-(0)90-9679-0111>or<81-(0)90-3336-1122>from now on. E-mail <<u>ifujieda2@re-gis.com</u>> is the main communication e-mail.
- (3) I have redesigned the Shinjuku ReGIS HQ Office with some welcome guest facilities I moved from Yokohama.
- (4) I am thanking to my renting owner is my longest standing business partner Ryutaro & Mitsuhiro Fukamachi's family since 1996.
  Current CEO, Mitsuhiro is my member of ReGIS, Open Group and CRM-A. They are my core friend for these 25 years and we shall continue.
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So I invited to have a meeting with Masks but just for pictures, we took off masks.









(5) After our Reg Is HQ move to Shikoku, we opened Reg Is office as a renewal open and became a center of WebEx studio to broad cast TOGAF, BA, ArchiMate education, CRMA Best practice awards session rendered to Kao Corporation, Credit Saison Co.,Ltd., Sompo Japan Insurance Inc., Zurich Insurance Company Ltd., Nikkei Inc., Nippon Telegraph And Telephone East Corporation, Yasasiite Corp., and 5 multi years awarded CRM-A Members.To do those, we had always careful rehearsal with good support from our members, using ReGIS HQ and lastly I have to thanks a lot of Akira Fukushima's help for me on Open Group and TOGAF and ArchiMate project as my adviser.

# Picture of ReGIS. The Open Group. CRMA Shared office.



From right front: Mr.Ryutaro Fukamachi, Jack From right back: Mr.Yoshinori Ide, Mr.Akira Fukushima



From Right: Mr.Akira Fukushima, Jack From Left: Kiichi Kawano, Ms. Rieko Koshio



Center:Mr. Yoshiro Hayashi











From Right: Mr. Kazuhiko Hasegawa, Ms. Michiyo Yoshihara From Left: Jack, Mr. Hirobumi Kawamura



From Right front: Mr. Mitsuhiro Fukamachi, Mr. Tomoyuki Uchida From Left: Jack



CRM-A Award reception Rehearsal Project member; From Right: Mr. Masamichi, Yamamoto,Mr. Shoya Abe, Mr. Takayuki Atsumi, Mr. Ken Komazawa, Mr. Ken Senoo, Mr. Satoru Shijyo

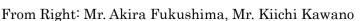




### 一般社団法人 CRM協議会 CRM ASSOCIATION JAPAN CUSTOMER-CENTRIC RELATIONSHIP MANAGEMENT









Moving Project from Yokohama; From Right front: Ms. Masumi Takahashi, Mr. Yukitaka Higashimae Jack, Ms. Azusa Kawahara





From Right front Ms. Masumi, Takahashi , Congrats Ms. Kae Shimokawa graduate and Joining Mizuho Securities Co., Ltd. Jack Fujieda, Ms.Ritsuko Ono

(6) In addition, I changed my legal registration of ReGIS Inc., HQ address which had been registered at Yokohama since my foundation of ReGIS Inc. On April,1<sup>st</sup> 1996 but starting January 2021, ReGIS Inc., HQ legal registration will be moved to the same place as the current ReGIS Inc. Tokyo Office, which had been shared with The Open Group Japan operation office & CRM Association (Public registered NPO Office), since 2004 located at Shinjuku 1<sup>st</sup> street, 1<sup>st</sup> address-unit 14,10<sup>th</sup> floor of Yamada building starting, Jan.,

2021.

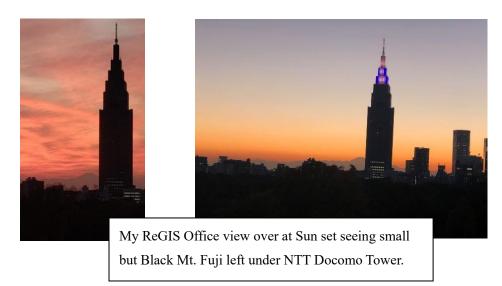
After your country calm down the Pandemic like a flu and of course Japan too, possibly next late summer. Please visit our Shinjuku office so that we can share the everyday changing excellent Japanese garden views from 10<sup>th</sup> floor with seasonal colors of Shinjuku Royal garden even with Mt. Fuji view in a far west over and above Shinjuku sky scrapers especially clearer in winter from my office window.







View From ReGIS with MT, Fuji Office & Firework



(7) My Birthday Dinner ~Jan. 11, 2020 (a) Tokyo American Club



Happy Birthday !!



From Right: Mr. Kyoichi Matsuzawa



From Right: Takeshi Ono

















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From Left front: Mr. Keitaro Shigemasa, Jack, Mr. Yoshihiko Fujita From Right: Mr. Hirobumi Kawamura, Mr. Kyoichi Matsuzawa, Jack

(Fin)

Yours sincerely,

Jack Tujes

http://www.re-gis.com

http://www.crma-j.org

https://www.opengroup.org

http://www.kyoto-u.ac.jp/en

Junkyo (Jack) Fujieda

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